



Bid List Contact Information

Cristian Batres, Regional Sales Manager

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Phone: (407) 388 - 5751

Website: www.makorabco.com

Territory Focus: FL (Serving Clients Nationwide)

Office Headquarters Addresses:

- Headquarters: 5650 El Camino Real, Suite #100, Carlsbad, CA 92008
- East Coast Office: 1041 Crown Park Circle, Winter Garden, FL 34787

Scope of Work:

- Structural engineering
- Material provider specific to light gauge steel
- Door and Hallway packages
- Labor to install

Biography: Cristian's career in the self-storage industry spans various roles, starting at US Door Building Components, where he spent several years working in drafting, project coordination, and sales. He then transitioned to Storage Structures as the Florida and International Sales representative for several years, then at Janus International, focusing on Estimating and Technical Sales. In 2017, he left the storage industry and took on a role in Territory Sales for Florida and Exports at the ROCKWOOL Group, before finally joining the MakoRabco sales team. During his time in the industry, Cristian played a pivotal role in the Latin American market, helping to establish the Latin America Self Storage Association (LASSA), which he served as VP.

Company Description: MakoRabco is the nation's award-winning leader in designing, supplying, and installing self-storage facilities. Backed by more than 30 years of experience, MakoRabco provides turnkey solutions for single-story, multi-story, boat and RV, conversion, and pre-engineered metal building projects. Our experienced team partners with developers, architects, and general contractors nationwide to bring storage projects from concept to completion with efficiency, precision, and integrity. Now part of the Trachte Building Systems family, MakoRabco continues to set the standard for quality, reliability, and innovation in self-storage construction.